**INFORMATION ON REPORTING**

**REPORT 1**

As a Manager, I analyzed the country and city-wise performance of companies.

The report created here tells us the which company delivers the product to the customers in a minimal distance based on Country and City.

**REPORT 2**

As a Manager, I analyzed the annual sales performance of companies.

This report depicts the total sales achievement of companies’ year-wise, month-wise, quarter-wise.

**REPORT 3**

As a Manager, I analyzed the country-wise sales performance of companies.

This report depicts the total sales achieved by companies based on the countries they reside.

**REPORT 4**

As a Manager, I analyzed the company-wise sales performance of employees.

This report shows the sales performed or billing done by each employee company-wise.

**REPORT 5**

As a Manager, I analyzed the year-wise sales performance of employees.

This report visualizes the sales performed or billing done by each employee Year-wise, Month-wise, Quarter-wise.

**REPORT 6**

This report shows the Employee level details based on the record a Manager selects.

**REPORT 7**

This report is similar to Report 3, But shows the performance in an Increasing manner.